



Deutsch-Thailändische  
Handelskammer  
German-Thai  
Chamber of Commerce



## Thai-German Technology Conference Grid-Connected Photovoltaic in Thailand

October 13, 2014, Crowne Plaza Bangkok Lumpini Park  
English-Thai Translation will be provided

### - Programme -

#### Opening

08.30 **Registration**

09.00 **Welcome remarks**

Jan Immel, Deputy Executive Director, German-Thai Chamber of Commerce (GTCC)  
Dr. Christine Falken-Grosser, Counsellor Economic and Commercial Affairs, Embassy of the  
Federal Republic of Germany

#### PV Market Development in Thailand and Germany

09.30 **Keynote Address: Status Quo of PV in Thailand and Way forward**

N.N., Department of Alternative Energy and Efficiency (DEDE)

- Political Framework Conditions
- Targets
- Status Quo PV Thailand

10.00 **The Thai PV Market Development from the Industry's Perspective**

Dr. Dusit Kruangam, Managing Director, Thai Photovoltaic Association (TPVA) (tbc)

- The Thai PV Market Development
- Why Quality Matters in Thailand

10.20 **Comparing PV Market Development in Germany and Thailand**

Thomas Chrometzka, Director Renewable Energy, GIZ Thailand

- Market Development in Germany
- Comparison of both markets
- Quality Considerations

10.35 **Coffee Break and Press Photo Session with all Speakers**

#### Rooftop PV – Experiences from Germany for the Thai market

11.00 **Adapting international rooftop business models to Thai market conditions**

Sopsitsuda Tongsopit, Energy Research Institute (ERI) (tbc)

- Solar Rooftop beyond FIT and Net-Metering,
- Lessons learnt from UK, US...
- Recommendations

11.20 **Quality by Experience**

Babst Gregori, General Manager, Envalue GmbH

11.40 **Advanced PV Systems for Thailand**

Michael Jülich, Area Project Manager, SET Selected Electronic Technologies GmbH

12.00 **Q&A**



Supported by:



on the basis of a decision  
by the German Bundestag



Deutsch-Thailändische  
Handelskammer  
German-Thai  
Chamber of Commerce



## 12.15 Lunch

### Why quality matters: Bringing up plant performance

#### 13.15 PV Quality Assurance and Certification

Fred Martin, TÜV Rheinland Japan

- Quality Check and Assurance, examples of low quality
- PV Module Qualification, Inspection, Certification
- Why quality matters in Thailand

#### 13.45 Power Plant Monitoring: For reliable performance and safe investment

Nicolas Plenge, Key Account Manager Asia-Pacific, Skytron Energy GmbH

#### 14.05 The Right Decision: Grid-Connected Photovoltaic System together with SMA Inverters

Dr. Pariya Comperayot, Managing Director, SMA Solar (Thailand) Company Ltd.

#### 14.25 Q & A

## 14.40 Coffee Break

### Keeping standards high: Commissioning and operation of PV power plants

#### 15.00 Project Phases in Technical Planning of Large PV Power Plants

Frank Zimmermann, Business Development Manager Renewable Energies SE Asia, ILF Consulting Engineers

#### 15.20 Delivering utility-scale PV power plants – learnings from APAC region

Udayaditta Shome, Vice President EPC Sales & Project Development, juwi

#### 15.40 Q & A

Moderation: GIZ

### PV Solutions in Asia and Worldwide: Lessons Learnt

#### 15.55 Revolutionary photovoltaic systems for rural areas in Thailand

Rachata Yooyatmark, Sales Manager, Multicon Solar GmbH

#### 16:15 Feasibility, basis for the successful tendering process

Felix Eichhorn, CEO, Solarpraxis Engineering

#### 16.35 Q&A

Moderation: GIZ

#### Wrap-up and Closing of Conference

Thomas Chrometzka, GIZ

### Meet the Speakers

#### 17.00 Networking and Individual Meetings

#### 18.00 End of Conference



Supported by:



on the basis of a decision  
by the German Bundestag