

# Stefan Teuchert

Date of Birth :3<sup>rd</sup> of October 1968, Leipzig.



## Curriculum Vitae

### Profile

Respectable long-term experience in sales and marketing as well as strategically business field planning especially in the area of Premium cars. Distinctive experiences in dealing with corporate clients and private customers, major car rental companies and public relations and dealing with difference cultures and social classes.

### Personal skills

Motivated, committed, dependably and integer, quality and target-oriented, very high sales-and customer orientation, seriously with good negotiation skills. Self confident in working with media and public relations.

### Professional Experience

President of BMW Group Thailand 9/2016 to present

Regional Director Germany South (1/2013-12/2013) and Eastern region (1/2013 – 8/2016).

Vice President/Sales Director BMW Group Russia, National Sales Company Moscow – 1/2010-12/2012.

General Manager Corporate Sales, Major Car Rental Companies & Special Customers (VIP, Press) BMW Group Germany, 04/2005-12/2009

Corporate Sales Manager, BMW Niederlassung Munich 10/2000-03/2005.

Sales Manager Retail Customer (LVA), BMW Niederlassung Munich 01/1997-09/2000.

Sales Consultant, BMW Niederlassung Munich 04/1993-12/1996.

Sales Counsultant SCANIA Trucks (40t) Rudolf Sedlmeier GmbH, Feldkirchen 4/1990-3/1993.

Service Consultant bei WENCO Service, Fürstenfeldbruck, 4/1989-03/1990.

Area Sales Consultant, JÚRI GmbH Penzberg 08/1988-03/1989

**Education**

Industriekaufmann (IHK), Glasfaser Regensburg GmbH 1985 – 1988

Realschule Günzburg/ Neutraubling, Abschluss Mittlere Reife 1981 – 1985

Oberschule Leipzig 1975 – 1981

**Skills and languages**

Microsoft Windows Office – daily use.

Word, Excel, PowerPoint – daily use

German native

English advanced

Russian ground basics

**Personal interests and activities**

Scuba diving, skiing, golf travelling, cooking.